

Sagem-Interstar

Pioneer and Global Leader in Boardless IP Fax



About Us

Sagem-Interstar is the pioneer and global leader in boardless IP fax.

Acquired by the European mobile and broadband communications leader, Sagem Communications (www.sagem.com) in May 2006, Sagem-Interstar continues to lead the fax server market by "Changing the Way You Fax" through its award-winning software solutions:



XMediusFAX

T.38 Fax over IP
(boardless FoIP server)



LightningFAX

Fax server for fax boards

Sagem-Interstar's fax server solutions offer email-based, desktop faxing and fax outsourcing, catering to enterprises and service providers of all sizes. They reduce costs, increase productivity, and integrate with organizational workflows to streamline business processes.

Sagem Communications' traditional document management, multifunction printer/copier and fax server solutions, coupled with Sagem-Interstar's pioneering all-IP fax communications architecture, constitute a diverse backbone

for secure and reliable faxing in sectors such as healthcare, education, government, legal, finance, and mortgage.

Boardless T.38 FoIP Pioneer

Sagem-Interstar's XMediusFAX utilizes the ITU's T.38 fax standard, which is the only proven and reliable, point-to-point method for legally transmitting faxes over IP networks in real time.

Sagem-Interstar's XMediusFAX T.38 FoIP solution is the world's first boardless (software-only) FoIP server. Unlike other fax server software, it is a software-only solution that does not require fax boards or additional hardware/software kits to fax-enable a network.

Future-Ready Fax Server Software Investment

Even if your organization has not yet adopted VoIP, XMediusFAX lays the foundation for easy migration. In legacy PSTN networks, XMediusFAX can be deployed with intelligent fax boards. When the transition to VoIP is made, it simply connects seamlessly to the VoIP gateway (such as Cisco, Avaya, AudioCodes, and Alcatel) to fax-enable the VoIP network. XMediusFAX enables rapid, secure and reliable

fax transmission of confidential data by routing faxes directly to intended recipients' email inboxes or secure network printers. This facilitates compliance with regulations such as the Sarbanes-Oxley Act (SOX) and the Health Insurance Portability and Accountability Act (HIPAA).

Global Market Leadership

For the sixth consecutive year, Sagem-Interstar ranks #1 in the global IP fax market, dominating with nearly 65% worldwide market share (a 40%-plus market share advantage over the second-place vendor), according to Davidson Consulting, a fax-industry analyst.

Also according to Davidson, Sagem-Interstar holds almost 22% of the global fax server market with only a 5.9% difference from the #1 position, and leads the European market as the #1 fax server supplier.

Sagem-Interstar is poised to maintain its market leadership in the rapidly growing IP fax sector through its strong customer focus, its dedication to pioneering technology, and its experienced team of technical professionals.

See the reverse side for testimonials from Sagem-Interstar's customers.



DEVELOPERCONNECTION
GOLD



Alcatel
OmniPCX Enterprise

Changing the Way You Fax™

www.faxserver.com



SAGEM

Sagem-Interstar

#1 in IP fax worldwide since 2002 – Davidson Consulting

Customer Testimonials

HEALTHCARE

"From our initial contact to the present day, we have been given the best customer service that you could hope for, which has been a major factor in our decision. Sagem-Interstar was also able to provide a solution to address all of our needs . . . We get very individualized, personal service from people who seem to know us when we call. That's really a comfort, and is certainly rare to the IT industry, in my experience."

– Mark Fred, RN Senior Business Analyst,
Clinic EMR, Information Technology, Carle Clinic

"We needed an online fax solution that would not require expensive and problematic cards. As the market's only T.38 Fax over IP solution that does not require a fax board, XMediusFAX matched the profile."

– Jonathon Anderson, Director of IT
Fresno Heart Hospital

FINANCE/MORTGAGE

"When I discovered XMediusFAX can operate boardless, I was amazed . . . XMediusFAX was easier to set up than RightFax. I was surprised it only took 30-45 minutes. I installed the email gateway, typed in a DID, set up a profile, tested it for dial-tone, and it was done!"

– Kelvin Bustillo, IT/Facilities Manager
Express Capital Lending

TECHNOLOGY & MANUFACTURING

"The XMediusFAX solution is so efficient and transparent that nobody even knows XMediusFAX is in there . . . It is software-only and pretty much worked out of the box . . ."

– Ronald Yan, IT Manager
Chartered Semiconductor Manufacturing

GOVERNMENT

"TriWest has 86 offices in the U.S. to provide access to healthcare for our military personnel. We were seeking a quick and cost-effective solution . . . Given the breadth of our 21-state coverage, government processing standards, HIPAA regulations, and stringent security guidelines . . . we selected Sagem-Interstar's XMediusFAX for its industry-class, fault-tolerant technology and high scalability."

– Rick Green, Vice President and CIO
TriWest Healthcare Alliance

LEGAL

"The greatest benefit with XMediusFAX is the cost savings and the ability to leverage our current infrastructure . . . The quality of the fax image is superb and the interface is very easy to use . . . By removing the maintenance contracts with RightFax, and with the removal of one PRI line, we are able to realize a savings of nearly \$22,000 a year."

– Paul Grulke, Director of Information Services
Arnall Golden Gregory LLP

EDUCATION

"We selected XMediusFAX because it is compatible with our multi-vendor environment, which employs an Avaya VoIP interface. As well, it is scalable and simple to deploy . . . XMediusFAX SP allows us to serve the entire campus and hospital system with a single fax server solution. Implementation, training, and on-going service will remain simple and cost effective."

– Robert Johnson, Director,
Communications Infrastructure, Office of Information
Technology, Duke University

SERVICE PROVIDER

"We are very pleased with our choice of Sagem-Interstar. XMediusFAX SP adds important new outbound capabilities for PingTone customers. Sagem-Interstar's engineering team was excellent."

– Richard Schulte, Executive VP
PingTone Telecommunications

"XMediusFAX was easy to implement and required virtually no training . . . I have the utmost confidence in Sagem-Interstar's technical staff. We are extremely satisfied with Sagem-Interstar's product and service."

– Holly Clausen, IT Director
Wenatchee Valley College



XMediusFAX SP

For service providers and large enterprises



XMediusFAX Enterprise

For organizations of all sizes



XMediusFAX Express

For lighter fax usage



LightningFAX Enterprise

The trusted fax server that interoperates with fax boards

Fax solutions for every industry sector

Distributor/Reseller:

North America / Asia SAGEM-INTERSTAR INC.

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